





### Agenda

- What constrains reward?
- Unlocking Opportunities in Reward
- Solutions and Results
- Issues Facing Reward Globally







## Reward is constrained by data, processes and technology.

### Lack data accuracy and availability

- Those who have the data don't share it
- Those that need it don't get it regularly – or at all
- Data gathered is one-off and out of date quickly

### Disparate, manual processes

- Inconsistent policy creates wasteful processes
- Local reward processes repeated around world
- Professionals spend most time on administration

### Scarcity of global specialist systems

- Multiple systems across functions and locations
- HRIS' can't cope with complexity of Reward
- Duplication of technology around the world

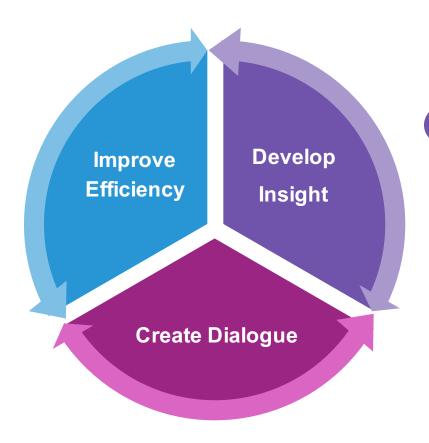






## If we can solve this challenge we will unlock opportunities in Reward.

Simplify data and processes, freeing up practitioners, creating direct oversight, tangible savings and greater consistency ...



... new information translates into new insights around **Reward investment** – how it can better support the needs of

the business and the

people it employs.

... reliable and comprehensive data can engage people and gain feedback and opinion on the effectiveness of Reward...







## This has been solved in a collaborative, open and creative relationship.

#### **Relationship Innovations**

- Combined supplier / client organisation
- Combined Project Board
- Independent Chair and Mediator
- Relational contracts

#### **High Performance Teams**

- Value output above personal interest
- Strong trust and mutual support network
- Adaptive to unforeseen events
- Ready to break conventions

#### **Agile Development**

- Spread targets not fixed dates and budgets
- Broad requirements delegate solutioning
- Early prototyping rather than Big Bang
- Encouragement of "in-flight" changes

#### **Social Project Management**

- Formal management processes
- But project management as "tools not rules"
- Operate as social enterprise, not machine
- Success dependent on social interactions





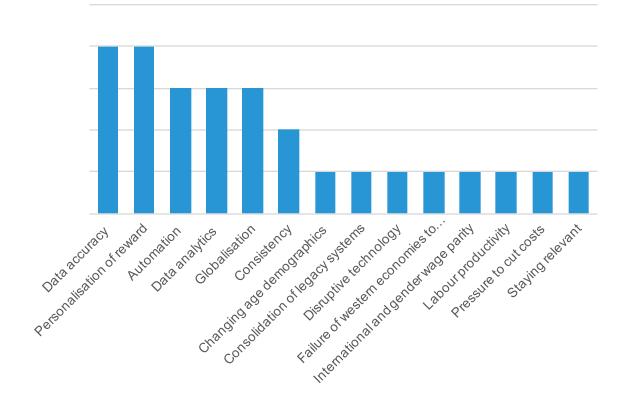


## So in the spirit of collaboration... do our interests and needs converge?

# What are the top 3 issues facing reward globally?

- 5 minute table discussion
- Consider issues discussed today
- Feedback to the wider group

#### Here's what people from a recent poll said...





### Thank you

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