

# Welcome To Each Person

Make a Positive Impact for Your People

Share the feel-good factor and start your unique recognition and rewards journey for your employees today

 each person

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## Introducing Each Person

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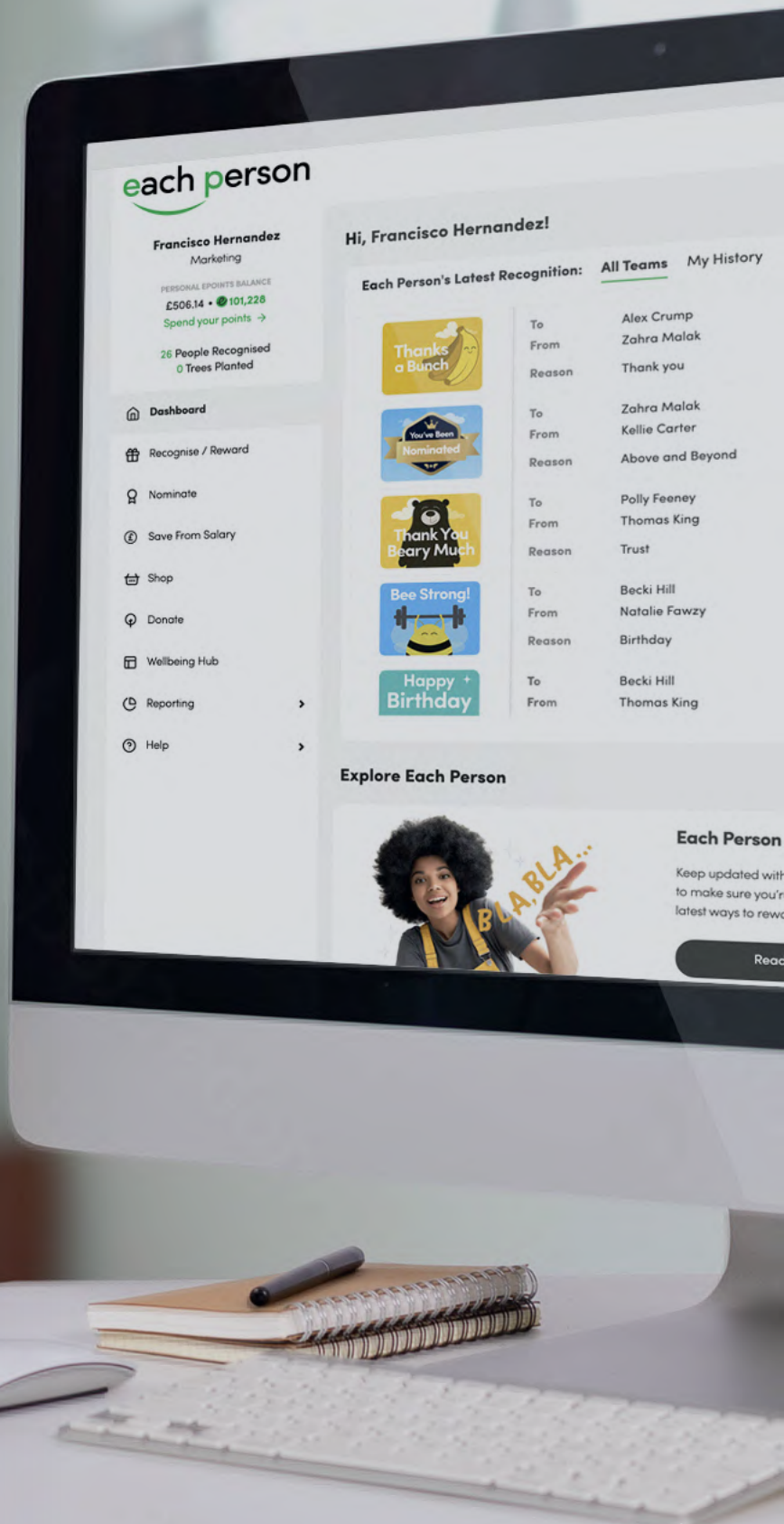
Discover how West London NHS Trust utilised and benefited from using our platform



# The Employee Scheme That Makes Recognition Simple



More often than not, businesses fall short of looking after their people. At Each Person, we aim to provide employees with the ultimate 'feelgood' package to create a positive work environment and culture for all. Each Person aims to address the issue of unhappy and unmotivated employees and help businesses connect better with employees by making them feel valued.



# Why Happy People Are Your Priority

Each Person matters and deserves recognition for a job well done. With current worldwide financial impacts, it's more important than ever for businesses to adapt and support employees' needs and wellbeing.

**66%**

will **quit their job** if they don't feel recognised

**50%**

feel **more valued** with a simple Thank You

**31%**

**lower employee turnover** with regular recognition

**65%**

**have more energy** than unhappy employees

Your employees are what makes a company successful, and when they're well rewarded, they work harder, smarter and stick around longer. Incorporate happiness into your work culture today and every day!







# The New Approach to Employee Recognition

It's more important than ever to ensure that your business provides mental, physical and financial support for its employees. That's why we've ensured Each Person offers a flexible, highly customisable platform with robust features.

# Rewards & Recognition Features

## HR Dashboard

Real-time tracking makes reporting & analysing recognition easy!

## Employee Vouchers

From 700+ major retailers, including food, fashion, experiences & much more

## Wellbeing Hub

A supportive go-to place to access helpful and up-to-date information

## Ecards

A creative & in the moment way to show that you recognise their efforts

## Milestones

Important dates are automated, so you never forget a birthday or anniversary

## Nominations

Showcase a team or an individual & tailor it to your company's values

# Benefits For Your People

## Diesel Card

Save your employees up to 40p off every litre of diesel

## Gym Pass

Discounted membership with flexible access, workouts & classes

## Cashback

Be rewarded with up to 20% back with every order - the highest on the market

## EAP

A confidential EAP service, including counselling & management consultancy

## Salary Sacrifice

Schemes; Technology, Cycle 2 Work, Workplace Nursery & Electric Vehicles

## Exclusive Deals

Bringing together unbeatable savings & deals just for your employees





# Unrivalled Customer Care Support

At Each Person, we pride ourselves in providing exceptional customer service. Our dedicated team of support and success managers are here to guide you through every step of the way. From the moment you start exploring our services to years down the line, we are committed to providing you with a seamless experience. We take pride in our exceptional customer service and are always here to answer any questions you may have. With Each Person, you can be confident that you'll receive attentive guidance to make your experience the best it can be.



# We're Real People and Are Here To Help

Our support team is always available to help you, five days a week. Whether you prefer live chat, telephone, or email, we've got you covered.

At Each Person, we're committed to making your experience with us as smooth and hassle-free as possible. Unlike many other service providers, we can always guarantee that you will be talking to an actual human with personalised advice just for your query.

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## Phone

01189796341

## Email

[support@eachperson.com](mailto:support@eachperson.com)

# The Support We Provide For Our Clients

You will receive a dedicated account manager who will be proactively working with you to improve all employee engagement metrics so everyone within your business gets the most out of our platform

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Receive advanced reports to showcase recognition, employee and manager usage

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Your company will receive weekly communications that can be sent out to your employees. These will include hot deals, How-To Guides, and much more

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At Each Person, we have a passion for people! We're dedicated to arranging site visits, events, and customised training programs for your company whenever you need them



# Small Actions Can Make A Big Difference

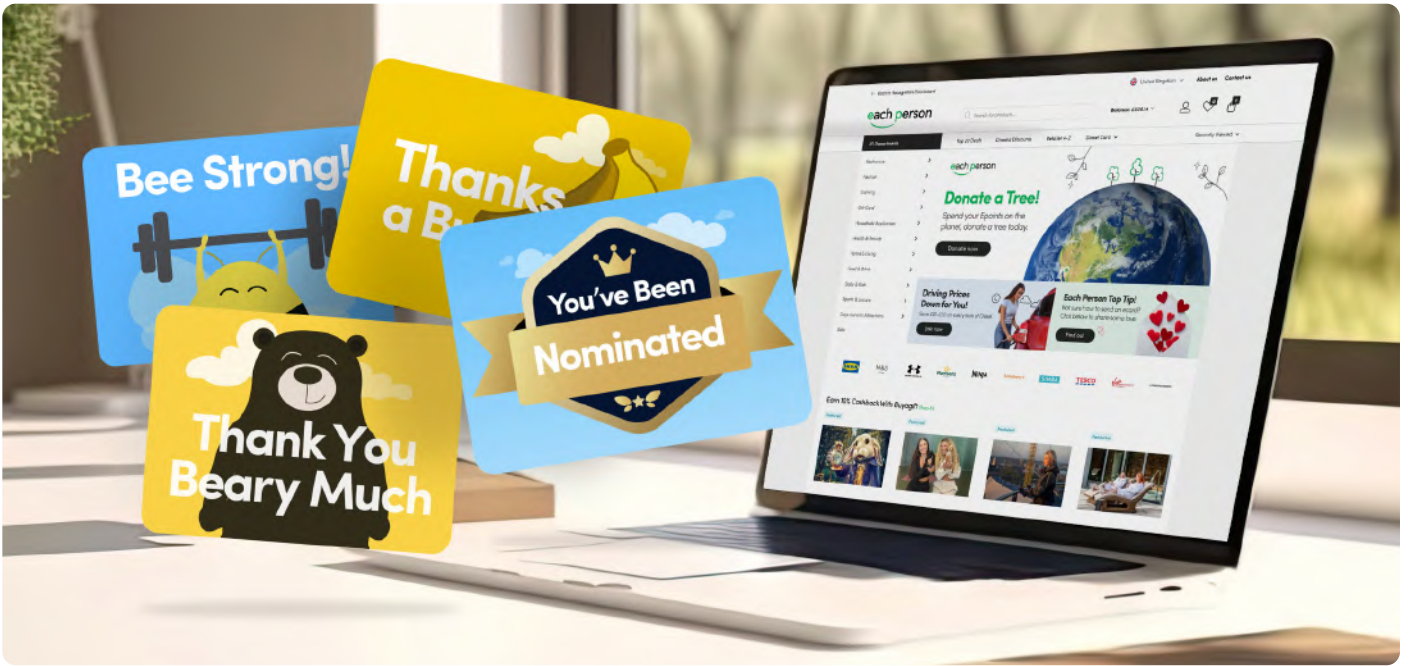


Each Person is the only employee reward scheme that aligns with fighting climate change. We believe in a positive work culture that positively impacts the environment. In 2020 we partnered with Carbon Footprint to give Each Person members the opportunity to give something back and tackle climate change head-on. So, in just a few clicks, your employees can donate their Epoints & plant as many trees as they want - making Eco-change easy! We also donate 5% of our profits to the scheme.

**With more companies understanding the need for action, it has never been a better time to make a difference.**







# Don't Just Take Our Word for It

**Sitel** is a leading global provider of customer experience solutions and products to help brands enhance and reimagine customer engagement.

**Julia Doverholt, Communications and Engagement Lead**, says, “Our Edinburgh and Galashiels Sitel sites use Each Person / Epoints as our main incentives platforms. Having a relatively large number of employees on our sites alone mean that incentives can be used to better retain employees and improve productivity and motivation. The incentives are sometimes used within the individual teams and are often performance-based, whether tangible or intangible. We also provide incentives for employee birthdays and service awards and as part of employee engagement activities to create a close-knit community and make sure our associates feel valued..”

Each Person and Epoints tie in well to these areas and also offers our employees a way to earn cash back, take advantage of deals and show appreciation to our peers.

Employees are using the platform more and more, even when there is no balance in their accounts, in order to purchase gift cards and products as a way to save money. The option of donating trees is also a plus and something that our Environmental Team, in particular, has embraced”.

**William Guy, Strategic HR Business Partner at Bupa** says “Each Person was very obviously the solution I was looking for. Using the Epoints system, we can get that data which helps our regulators, who are very interested in what we’re doing to support our employees in delivering great care. I’ve been amazed by the amount that’s on offer in actually doing what’s fundamental to any engagement activity: recognising each other and saying thank you for the great work people do every day.”

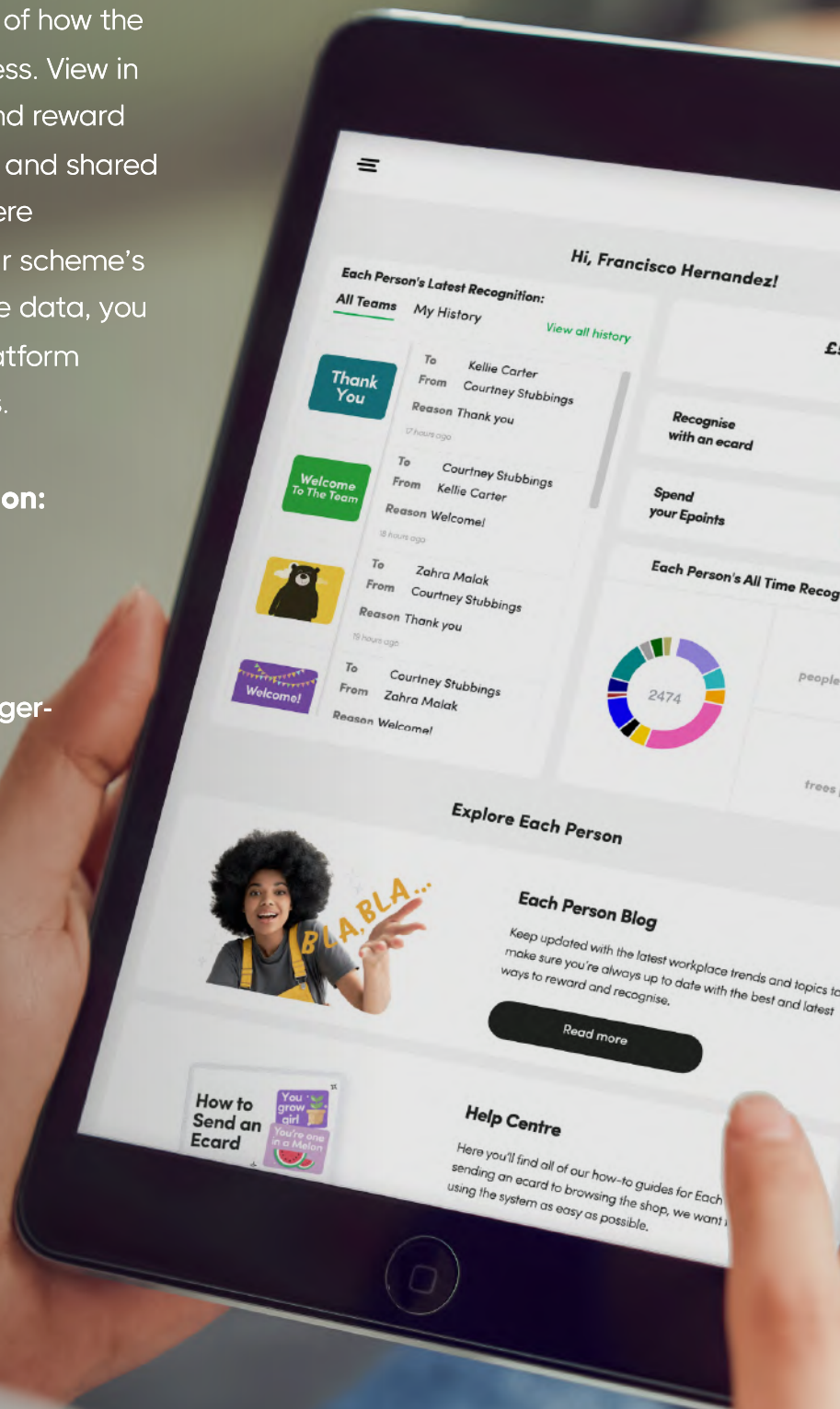


# Save Time With The Real-Time HR Dashboard

Here at Each Person, we believe it's our responsibility to give you total visibility of how the program has landed within your business. View in real-time how your teams recognise and reward each other. Every interaction is tracked and shared in your HR dashboard, highlighting where improvements need to be made in your scheme's education or communication. With-time data, you can simplify processes to make the platform completely functional for your business.

## On the dashboard, you can report on:

- 1 Why and what recognition is happening across all teams
- 2 Number of peer-to-peer & manager-to-peer Ecards are being sent
- 3 Nomination activity, winners & reasonings
- 4 Important dates, including long service & birthdays
- 5 Budgets spent across managers to co-workers & across teams
- 6 Logins to the Shop, who is using their Epoints
- 7 & so much more!



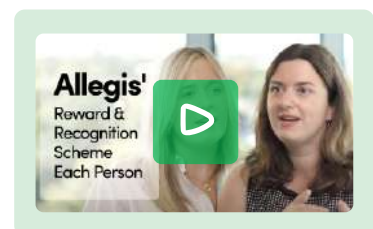
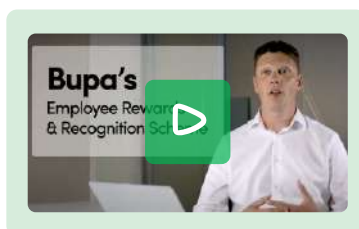
Each Person is totally configurable, so you have complete control of sensitive information & decision of who sees what. We also offer report training so that you can get the most out of the platform.

# Our Amazing Clients List



& so many more!

Designed for Teams of All  
Sorts and Sizes  
Time HR Dashboard







# What Are Epoints & Why Are They So Great?

Bringing to your employees the most generous reward scheme in the market, meaning you can save your people hundreds of £'s annually with exclusive access to Epoints. So, every time you shop for a product or instant gift card, you're people will be rewarded cashback – so you're always better off shopping with Each Person than direct!

# Support Your Employees Financially



If you believe in helping your teams' financial and mental wellbeing, we have a solution for you. Each Person wraps up unbeatable savings and great all-around deals in one place, so it covers any expected payments from holidays to groceries.

## Up to 20%

Get more for less with our great cashback rewards of **up to 20%**, so you're always better off than shopping direct!

## 700+

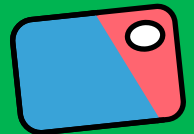
We offer a wide range of products & instant gift cards across major retailers - so there's something for everyone

# Save Your People On Average £1000+ Annually

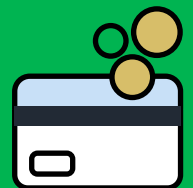
Get more for less with great cashback rewards, including **ASOS 9%, Morrisons 5%, The Restaurant Card 9.50%** & so much more!



Save your employees up to **40p of every litre of diesel** bill with the Each Person Diesel Card



Offering weekly exclusive high-street deals, coupon codes & discounts - so you're always saving with Each Person



**Cheap cinema tickets** - low as £4.20 for an adult! Purchase for friends & family too





# Meet The CEO & Founder, Matt Norbury



Meet Matt, a tech entrepreneur with a proven track record of delivering top-notch digital solutions for a diverse range of clients. He's passionate about nurturing employees' financial and emotional needs through innovative technology.

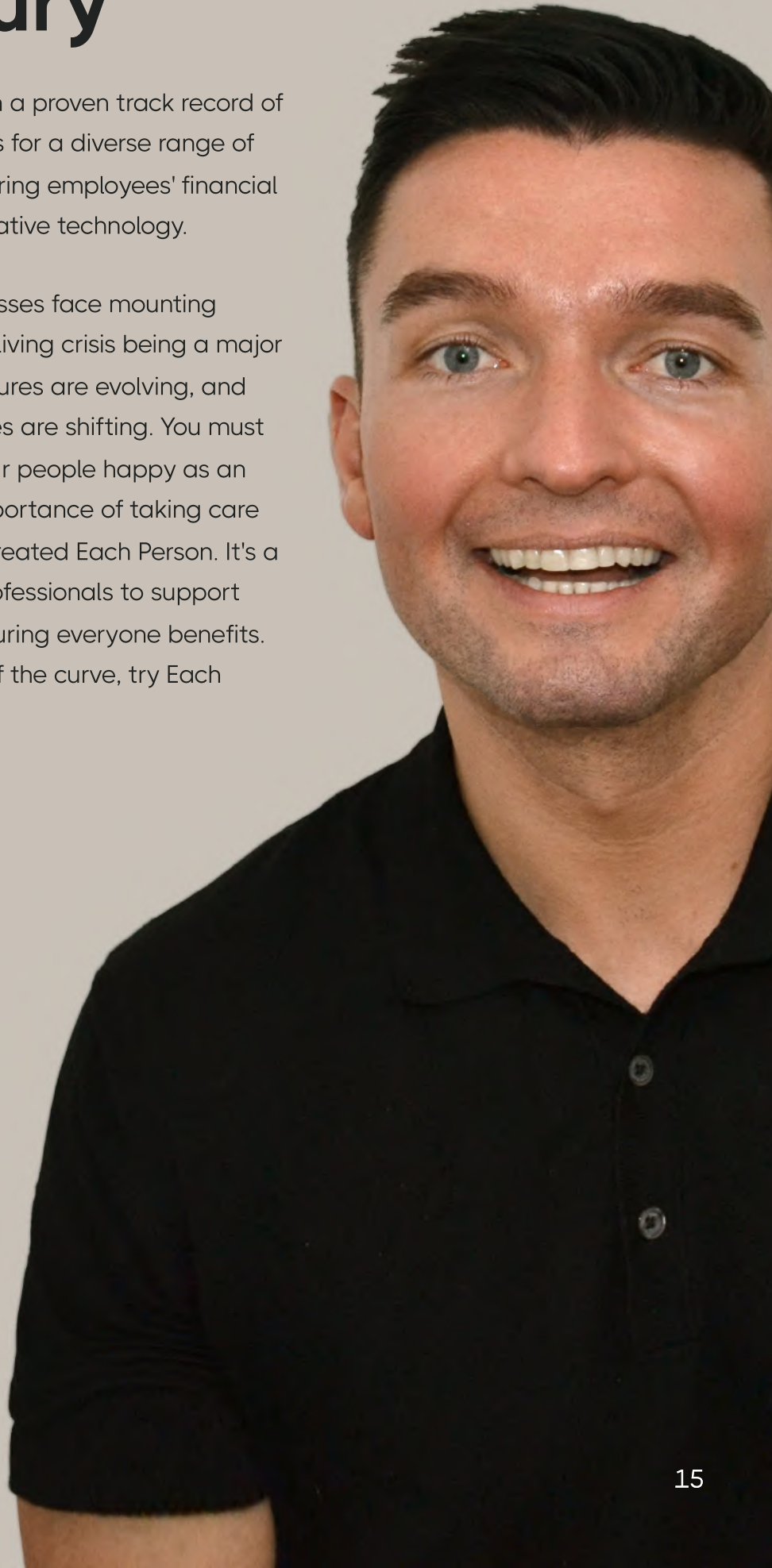
In today's economic climate, businesses face mounting financial pressures, with the cost of living crisis being a major contributor. Consequently, work cultures are evolving, and employee expectations and priorities are shifting. You must adapt to retain talent and keep your people happy as an employer. Matt understands the importance of taking care of your workforce, & that's why he created Each Person. It's a powerful tool that empowers HR professionals to support their people & the environment, ensuring everyone benefits. So, if you're looking to stay ahead of the curve, try Each Person today!

## Our Core Values

Our platform inspires recognition-rich work cultures that positively impact people and the planet. We're committed to developing the ultimate recognition package that's always relevant and rewarding for all employees. Our team has decades of experience and dedication in the reward sector and holds high standards for engaging with one another.



[Matt's LinkedIn Profile](#)



# The Best Value Solution for Employers



Here at Each Person, we pride ourselves in being fully transparent with our pricing model so there are no hidden costs. The Each Person platform costs **£2 per month per employee**. As an employer, you will also typically **save 30% of your tax bill** by sending rewards to your employees with tax-free gifting. Plus, you will also **receive an extra 10% on your rewards budget on top of what you buy**.

## Holly Ferrari, the Senior HR Advisor at Allegis

"Our employees work incredibly hard to deliver opportunities for our clients, candidates and each other. The human resources industry is highly competitive, and our people are integral to the company's success. We understand that to connect people to the right places, we first need to connect to our own people."







West London  
NHS Trust



# Our Client, West London NHS Trust

Each Person has been working with West London NHS Trust since 2022 & has rolled out the platform across their 4000 employees.

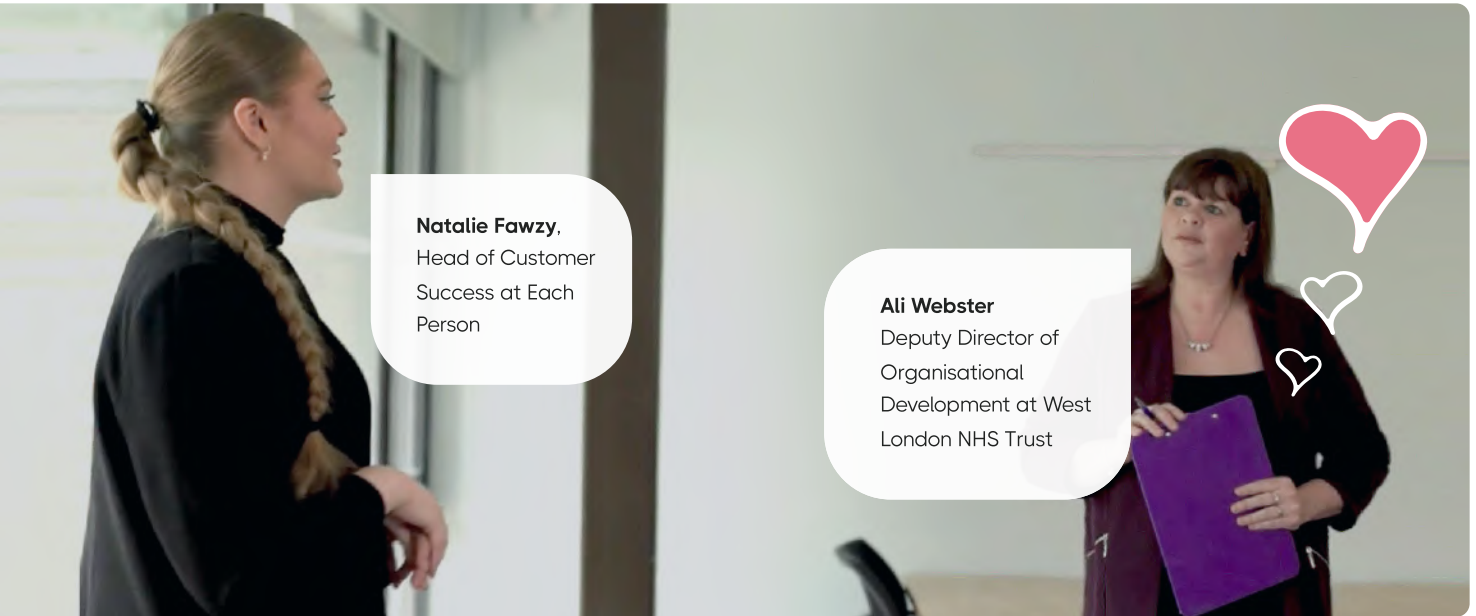
**Deputy Director of Workforce Organisational Development Ali Webster** says, “I would absolutely recommend Each Person to NHS professionals. I think the platform has transformed reward and recognition for our organisation. So I’d recommend that other NHS Trusts start getting involved with this. It’s simple to use, and people love it, even if you’re not really IT savvy. What I love about it is people have bought into the concept quickly, it’s starting to change our culture, and if we could spread that across the whole of the NHS, it would be a better place to work.

The Each Person team are great to work with and really responsive.

When we come up with ideas, we’ve been able to put them into practice quickly, and that’s important that the platform and the team evolve in line with our business needs.

We chose Each Person because I absolutely love it. For instance, when I send Ecard to somebody to say thank you for a fantastic job, it’s just so easy to use when you get responses back, which I wasn’t actually expecting. It has made a difference in the company, and I find that they’ll actually send me a thank you card back to say thank you.

The automated platform is our most significant benefit since introducing Each Person. It enables us to do more things for our staff, for example, birthday cards so we always remember their date. For the national administrative day, we set up the nomination function, which has enabled us to recognise and value our administrators, as they were the forgotten heroes during the COVID pandemic.



**Natalie Fawzy,**  
Head of Customer  
Success at Each  
Person

**Ali Webster**  
Deputy Director of  
Organisational  
Development at West  
London NHS Trust

It's great that we can have an easy way for staff to nominate them. We wouldn't have been able to do that without having the platform, which has taken away all of the administrative burdens from having such a system. So it's enabling us to do much more to make it a better workplace.

**Jock Hutchinson, Senior Psychological Wellbeing Facilitator High Secure Services, explains** "Each Person is straightforward to use. I think the key is that it is very accessible, takes a very minimum amount of time, and is accessible to everybody within the trust.

It has been very important to make sure employees at West London NHS Trust feel valued. I think, especially within the current climate, going through COVID and stuff, it's been nice to be able to send some praise, to send an Ecard for people to receive that and just then receive just such a lovely message from someone say, "Oh, thank you so much".

So it has been really important and effortless, but it makes such a difference.

## Want to Find Out More?

If you're interested in exploring ways to help your team's financial and mental wellbeing, then get in touch today. We power an unparalleled employee savings program with our fully functional, market-leading employee recognition platform. Start improving your business today by focusing on your most important assets; your employees.

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